

Mastering Political Chess: How to Lead Organizational Dynamics with a Strategic Mindset



Mastering Political Chess: How to Lead Organizational Dynamics with a Strategic Mindset

TARGET AUDIENCE

Senior & Middle
Management

Mastering Political Chess is a highly specialized program in developing political relationships and therefore the ability for organizational advancement. We support individuals to navigate a given political landscape in a constructive way and to neutralize potential issues before they escalate.

This four-day interactive learning program adjusts attitudes about power and politics, confronts naiveté about organizational dynamics, and provides practical political skills for building organizational impact with integrity.

The goal of this learning program is to equip leaders with a range of new techniques that will help them to:

- Inspire individuals to think politically: Build alliances, support systems and partnerships that will strengthen the foundations of the organization
- Motivate individuals to look deeper and work harder to achieve synergetic relationships within the organization
- Provide tactics on how to deal with resistance and objections in the most effective manners to facilitate harmony
- Gain a more positive attitude toward politics as a fact of organizational life. Reduce complaints and resentment about this reality, which in turn increases energy and productivity
- Learn practical, non-manipulative strategies while maintaining integrity, such as networking, promoting themselves, handling hidden agendas, selling ideas to stakeholders, managing the corporate “buzz,” avoiding sabotage and building a power base
- Assist their organisation to establish a more positive company reputation through the practice of ethical politics

DELIVERY STYLE

This is a learning program on Mastering Political Chess. Participants will learn through a variety of methods including:

- Group discussions - %15
- Role plays and simulating real life situations and response assessment – %25
- One-on-one coaching – %10
- Written exercises in which you will apply key concepts – %15
- Question and answer sessions – %15
- Theory and its practical application – %30